

# THE FOUR WAY TEST

- 1. Is It The Truth?**
- 2. Is it fair to all concerned?**
- 3. Will it build Good Will and Better Friendships?**
- 4. Will it be Beneficial to all concerned?**

**Is it the TRUTH, the things I said,  
and FAIR, the thing I did?  
Or did I try to get ahead --  
By keeping something hid.  
Will it make me better FRIENDS,  
And help to do real GOOD?  
Perhaps the answer now depends --  
Did I do the best I could!  
Will it be a help to all concerned --  
To my friends, and others too?  
IT WILL - if I live the best I've learned  
In all the things I do.**

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Herbert J. Taylor was a highly successful business man long before he became President of Rotary International for the year 1954-55.

Several years prior to 1954 Herbert Taylor gave up a very high salary and a sure future with a very large U.S. concern to take over a bankrupt company. The business was Aluminium Ware. Herb. saw a great future in this business also and with a free hand to do as he liked he started out the rebuilding job by adopting as his guiding principle the old Golden Rule, but clothed in his own and modern language and to be know as The Four Way Test.

The move was highly successful for Herbert Taylor and for the company employees. Every move the company has made since that day in the terrible 30's has been governed by the principles of The Four Way Test.

Herbert Taylor has addressed the City officials of 'Chicago and Bar Association conventions and conventions of judges, and always on The Four Way Test.

When visiting Egypt in 1965, I was told this Test, neatly framed, hangs in every government office and every school building in Cairo. In Rangoon, Burma. and in Bangkok, Thailand a. large framed copy (24 x 30) hangs behind the President's chair where all may see, read and ponder it.

Herbert Taylor has made a fine contribution to Rotary International and to the world.